

# Sale Barn News



www.cyaexchange.com

Third Quarter 2023

## Fair Season: Celebrating Youth

What does Fair Season mean to you? June through September we have the privilege to celebrate the hard work the youth of our communities put into their 4-H and FFA projects. Fair week signifies the end of a year's worth of blood, sweat, and often times, tears, as they exhibit their many projects from livestock to miscellaneous still projects. The knowledge and experiences these kids are obtaining is vast. These programs are helping to build their confidence and provide them with skills that will last well into their adult lives. "To Make the Best Better" is the 4-H motto and one of the mottos that continue to push CYA Exchange forward.



## Monday Line-Up

### Endless Treasures

Inside Items 9:00 a.m.  
Outside Items after Hay Sale  
Items sold: Tools, household goods, pantry items, produce, baked goods, farm supplies & equipment  
Not permitted: expired food/items that do not comply with ODA/Health Dept guidelines, tires, political flags, baby cribs, car seats, stuffed fabric

### Eggs & Small Animals

Eggs 11:30 a.m. Inside  
Poultry, Rabbits, Turkeys and Water Fowl immediately after eggs outside at the pens  
Check-in by 11:00 a.m.  
On-site Pullorum testing for poultry available for non-tested flocks

### Hay & Straw

Noon Outside  
Check-in by 11:30 a.m.  
Large and small, square and round bales of hay and straw. Buyer is responsible for hauling.

### Livestock

1:30 p.m. Inside  
Check-in by 1 p.m.  
Cattle, Goats, Hogs, Horses, and Sheep that are ready to go back to your farm or head to a processor



CYA Exchange and Cronebaugh Auction Service congratulates employee, Caleb Shaw, on being selected as the 2023 Harrison County Grand Champion Market Hog. Caleb works hard each week at the sale barn, attends Harrison Central High School, takes multiple livestock projects, and still finds time to play high school sports.

(Picture above used with parental permission.)

## How Can We Help?

We are always looking for ways to improve our services. Have a suggestion or question? Visit our website or contact Sarah 330-243-1108.

Please share photos of items that you plan to bring to the sale PRIOR to Monday for the best promotion! You can message us on Facebook, email [cyaexchange@gmail.com](mailto:cyaexchange@gmail.com) or text Sarah 330-243-1108. Please provide a detailed description of your items.

## Team Work Makes The Dream Work

One of our company mottos is "Team Work Makes The Dream Work." Our Team Members strive every day to help make your experience a positive one. It takes everyone working together to accomplish this. If at any time, you have a question or concern, please do not hesitate to contact one of us listed below, or talk to one of the Team Leaders in each department. We cannot fix what we do not know is broken.

## Saturday Night Lights

This special Bred Cow and Show Prosect Sale returns in 2023 on October 14 with a preview at 3pm and the sale at 5pm. This pre-consignment only catalogued sale will start at 5pm. More information will be on our website [cyaexchange.com](http://cyaexchange.com) or you can contact Alan 330-340-7100 or Steve 330-243-6574.

# Consultation & Marketing Services

Did you know that we offer free consultation and marketing? Our Livestock Team Leader Alan McKibben and Auctioneer/Member Steve Cronebaugh are willing and able to do a farm visit and meet with you to see how we can better market your livestock. When they know what is coming to a sale, they can make the proper phone calls to find the right buyer.

Including any known genetics and your vaccination records are important to our buyers. Knowing what vaccinations were given and when they were given can give the buyer more confidence. Please be cautious when castrating your bull calves to ensure castration is complete.

Together, Alan and Steve have over 50 years of farm and auction experience. They have been actively involved in many different aspects of the agricultural industry over the years. You will see Alan on the dock at each livestock sale. Steve is one of our haulers, auctioneers, and order buyers. They are in constant contact with different types of buyers and often have standing orders for livestock.

One of CYA Exchange's goals is to help maintain and grow the livestock market industry and we need to work together to accomplish this task. We need you and we will work hard to gain your trust and confidence.



Labor Day Back to Farm Sale! Monday, Sept 4

## Third Quarter Special Sales

### Fat Emphasis

Our regular Monday livestock auction with an emphasis on **butcher-ready** livestock

Held the first Monday of July, August, and Sept PLUS July 24, August 21

### Feeder Emphasis

Our regular Monday livestock auction with a **feeder** livestock emphasis

Held on Sept 18

### Sheep & Goat Emphasis

Our regular Monday livestock auction with a **sheep & goat** emphasis

Held on July 10

### Horse & Tack Sale

New and gently used tack PLUS Horses

Held on Friday, Sept 29, 2023  
5:00pm Tack  
6:30pm Horses

Steve Cronebaugh, Member/Auctioneer 330-243-6574 [scronebaugh@gmail.com](mailto:scronebaugh@gmail.com)  
Bob Hall, Auctioneer/Endless Treasurers Sale Manager 330-440-5923 [ivbrave52@yahoo.com](mailto:ivbrave52@yahoo.com)  
Sarah Kneuss, Office Manager 330-243-1108 [cyaexchange@gmail.com](mailto:cyaexchange@gmail.com)  
Steve Wengerd, Horse & Tack Sale Manager 330-627-0155

Sale Barn  
Day of Sale  
330-627-4721